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UTILITY INTELLIGENCE

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ANNUAL REPORT & ACCOUNTS 2007

Registered in England and Wales number 03923150

## **Qconnectis PLC and subsidiary undertakings**

**Annual report and financial statements for the year to 30 June 2007**

# Thames Water

► Leakfrog – an industry milestone in a partnership between Qonnectis and Thames Water.



Customer-Side Leakage (CSL) relates to water losses that occur beyond the consumer meter boundary and into the home and is one of the biggest issues facing the water industry today.

Thames Water, as Britain's biggest water supplier providing drinking water to 8.5 million customers in London and the Southeast, has challenging leakage issues. An inheritance of ageing distribution grids, where pipes are prone to high levels of leakage, has compelled them to embark upon a programme of renewal of the original Victorian mains. As part of this Victorian Mains Renewal (VMR) programme, they investigated the possibility of leakage control, specifically within the customer boundary, so that they could monitor leakage of water all the way to the point of use. Thames Water had introduced many innovations for leakage control and monitoring over the years, however, a solution that allowed cost-effective CSL monitoring was not previously available. This meant that the largest part of a water company's installed customer base could not be easily, effectively or realistically monitored for leakage and wastage.

In August 2006, discussions between Qonnectis and Thames Water highlighted the need for a device that would meet their CSL monitoring requirements. The initial concept was a simple electronic device running a highly tailored, sophisticated algorithm to monitor water meters to detect CSL. The product needed to be relatively low cost, simple to use and capable of mass deployment to homes. Within three days of the meeting, Qonnectis had put together a development plan and budget and work on the joint venture started.

Leakfrog went through an intensive development process, including field trials where units were tested in typical sites throughout London. Following these successful trials, Thames Water adopted Leakfrog as a matter of policy, with respect to the VMR programme, installing them in properties in the environs of the renewed mains.



Leakfrog allows water companies, for the first time, to monitor their domestic customers' homes for leaks using highly cost-effective and unique technology.

**Leakfrog's main features include:**

- Enabling water companies to frequently and widely monitor customer-side leakage, and wastage, for the first time;
- Detecting and indicating the presence of leaks;
- Indicating the exact magnitude of leaks;
- Easy integration with utilities' existing meter reading systems;
- Cost-effective, facilitating volume installations in homes;

**Amongst Leakfrog's value-add benefits to water utilities and their customers is the ability to:**

- Reduce water losses;
- Reduce subsequent damage to buildings;
- Accurately provide complete data for leakage levels all the way to customer use point and meet leakage reporting requirements;
- Enable water companies to improve efficiency and, for example, reduce the need to develop new water sources or reservoirs; and
- Benefit the environment in terms of preserving a precious natural resource

Leakfrog demonstrates the value of working closely with Thames Water, the largest water company in the UK. Having developed this in partnership, with joint ownership of intellectual property and an appropriate licence agreement with Thames Water, Qonnectis will set about aggressively marketing Leakfrog to other UK and overseas water companies from January 2008. With leakage, water resources and climate change a major issue for water suppliers worldwide, there is an opportunity for Leakfrog to establish itself as a leading global brand.



## Smith Bellerby and Redditch Borough Council

### ▶ Redditch Borough Council achieves significant results with Qonnectis' meter monitoring system.

A recent push by central Government to benchmark energy efficiency of public buildings triggered a requirement for improved management of utilities for Redditch Borough Council. Smith Bellerby, utility management advisers, made significant improvements but it was quickly recognised that more detailed monitoring was required.

Qonnectis were selected to provide this service, as it is a leader in smart metering and endorsed by The Carbon Trust. iStaq data loggers were installed at four trial sites, including Redditch Town Hall and flagship environmental site Arrow Valley, to enable multi-utility monitoring; including those generated from renewable energy sources.



Utility consumption trends are now continuously posted to the Qonnectis myMeter.info web site, which enables Council staff to view 'real time' meter readings, fully automate meter reading and data collection and access the information via the Internet. The available data has been

used to analyse the relationship between energy and water consumption and activity within buildings, with a view to reducing overall consumption. Furthermore, it has enabled staff to quantify benefits from recently installed renewable energy sources, such as the solar thermal panels at the Town Hall and the photovoltaic arrays at Arrow Valley.

To date, the Council's usage monitoring programme on the pilot sites has delivered significant benefits, with a 29% reduction in out-of-hours electricity usage and a 39% reduction in annual gas usage at the Town Hall, as well as a reduction in water usage at Crossgates Depot by 2,000m<sup>3</sup> per annum. Annual cost savings achieved to date are in the region of £20,000, making the payback period after deployment of the system less than a year. Emissions savings at the Town Hall alone amount to more than 125 tonnes of CO<sub>2</sub> per annum.

Jim Prendergrast, Head of Property Management Services at Redditch Borough Council says of the scheme, *"We have always had a keen interest in managing our energy and water more effectively: at last we have a monitoring system that can help us to quantify the benefits of some of the changes that have been introduced."*

## Aga Rayburn

### ▶ Aga Rayburn make efficiencies via a full service contract with Qonnectis.

Producer of an iconic brand and a renowned industry name, Aga has been manufacturing cast iron cookers for hundreds of years. What is often overlooked is that the production of these appliances relies heavily on the use of water – a significant factor for an industry that considers itself at the forefront of green issues.

As part of their continual strive towards greater environmental sustainability and energy efficiency, Aga recognised that, as a large water user, it had become necessary to monitor and optimise water usage for both environmental and economical reasons.



Aga contracted Qonnectis to supply the utility monitoring system and after site analysis it was confirmed that there was high water consumption in two different parts of the Aga factory premises. Neither supply was metered so it was impossible to apportion the amount of water used. Qonnectis suggested the installation of two sub-meters to isolate the separate water supplies, and a Qonnectis iStaq logger, which was connected to the two meters to transmit water usage trends to the Qonnectis myMeter info web site. Using the data provided, engineers can now systematically evaluate the amount of water used during the two main factory processes of production and cleaning, enabling them to better monitor wastage.

Steve Pitt, Works Engineer for Aga, is really pleased with the outcome: *"I was challenged by management to reduce our energy and utility bills to save money and reduce our carbon footprint. The Qonnectis system was really easy to install and, because the data is available on the web, my colleagues and I can access the data anytime and anywhere. It's made my life much easier because I now know what our consumption is and, more importantly, when we use it"*.

# Qonnectis PLC

## Annual report and financial statements for the year to 30 June 2007

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# Qconnectis PLC

## Officers and professional advisers

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### **Directors**

Richard Mann Taylor, Non-executive Chairman  
Michael Anthony Tapia, Chief Executive Officer  
Guy Arthur Chant, Non-executive Director

### **Secretary**

Robert Andrew Macdonald Watson

### **Registered office**

85 Elsenham Street, London, SW18 5NX

### **Nominated adviser**

HB Corporate, 40 Marsh Wall, London, E14 9TP

### **Nominated brokers**

HB Corporate, 40 Marsh Wall, London, E14 9TP

### **Registrar**

Capita Registrars, Northern House, Woodsome Park, Fenay Bridge, Huddersfield, HD8 0LA

### **Bankers**

HSBC Bank PLC, 2 London Road, Twickenham, Middlesex, TW1 3RY

### **Auditors**

Mazars LLP, Clifton Down House, Beaufort Buildings, Clifton, Bristol, BS8 4AN

# Qconnectis PLC

## Chairman's statement

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### Results

I am delighted to report that Qconnectis has seen strong revenue growth for the third year in succession, with turnover almost trebling in comparison to 2006 levels to £304,776. Of equal importance is the improvement in our gross profit margins which have widened from 29.1% in the last financial year to 63.6%.

The reported loss of £861,129 was a similar figure to the prior year, reflecting additional investment in research and development.

The most significant event in 2007 has been the development of our Leakfrog<sup>®</sup> product in partnership with Thames Water which, for the first time in the UK water industry, enables customer side leakage to be identified and measured. This innovative device has been adopted by Thames Water following successful field trials and is currently being installed as part of their Victorian Mains Renewal Programme. A £200,000 order was placed by them in October and the revenues from this will contribute to the 2008 financial results.

Other highlights of the year included:

- 👍 An ongoing relationship with Scottish Water, most notably a £56,000 order for 'iStaq' data loggers and web services.
- 👍 New contracts with Schlumberger Oilphase and Redditch Borough Council for multi-utility monitoring.
- 👍 Repeat business from a number of the NHS Trusts and local councils, the London Fire and Emergency Planning Authority and Aquavitae.
- 👍 New business from Aga Rayburn, Jardine Motors, Smith Bellerby, Larsen Water Management and a number of other organisations.

### Fund Raising

In August, shortly after the financial year end, the company raised £250,000 through a secured convertible loan facility from Security Change Ltd. If not repaid by 31 January 2008, the loan will become immediately convertible. This funding has enabled us to complete the development work on Leakfrog<sup>®</sup> which led to the £200,000 order from Thames Water.

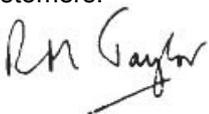
### Board Changes

Guy Chant joined the board as a non-executive director in May, following the resignation of Percival Albuquerque. I would like to take this opportunity to thank Percy for his contribution to Qconnectis since flotation. Guy brings to the company his extensive experience within the European water industry. He was previously Commercial Director of Thames Water Utilities and External Affairs Director of Thames Water PLC.

### Outlook

Following the Thames Water order, Leakfrog<sup>®</sup> was launched commercially at a water industry conference in December. The Board anticipates that Leakfrog<sup>®</sup> will generate significant revenues from the water utility industry in the future.

To date, Qconnectis has primarily focused on the measurement and provision of utility-related data. Whilst we will continue to exploit our technological lead in this area, where we are seeing increasing demand, customer feedback is highlighting opportunities for Qconnectis to address other operational issues – such as how to remediate a leak, improve metering, integrate financial systems, or improve the energy efficiency of heating and air conditioning. Hence we are in conversations with complementary businesses with a view to providing integrated industry solutions, from data gathering to problem-solving for customers.



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Richard M Taylor

**Chairman**

Date: 19 December 2007

# Qconnectis PLC

## Chief Executive's review

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It is very gratifying to be able to report continued strong progress this year as a combination of new customer wins, existing customer roll-outs and the considerable potential of Leakfrog<sup>®</sup> has greatly strengthened the business.

### Customers and the market

In my review last year I stated that the key to our profitability is to win repeat orders from existing and new customers. We have seen significant repeat business from existing customers – in particular Scottish Water, Aquaviva and the NHS. Of particular note is that Qconnectis' myMeter service is now fully integrated into Scottish Water's own corporate web site and we continue to partner with them in marketing and selling Qconnectis products and services throughout Scotland as part of their "Smart Metering" service.

Smart metering is now well-established as a way for energy and water utilities and their major commercial and public sector users to reduce both costs and their impact on the environment. During the year we have added several new blue-chip customers who are using the "Qconnectis Network" system, comprising iStaq data loggers and myMeter web services, to achieve real cost savings and real reductions in energy, CO2 and water losses. By way of illustration of the benefits derived, we have included three customer case studies in the Annual Report.

Thames Water ("Thames") represents our most significant new customer win this year and I should like to explain the significance of this partnership. As part of their ongoing efforts to reduce leakages via their renewal programme of the Victorian mains system in London, Thames identified a major area of challenge and opportunity as being how to quantify and reduce the level of leakage within homes and private buildings. Domestic monitoring has always presented a challenge for the utility industry – there are millions of properties and hence the associated costs are difficult to justify from an economic standpoint.

Thames set us the challenge to develop a product that would meet their aggressive technical and cost criteria, and I am very pleased to say that our team have been able to deliver. Working in partnership with Thames, we have developed Leakfrog<sup>®</sup>, a highly functional and cost-effective leakage monitor for the home. Leakfrog<sup>®</sup> allows water companies to carry out large scale domestic leakage monitoring for the first time and we are highly optimistic that it will be widely adopted within the water industry. The intellectual property rights for Leakfrog<sup>®</sup> are jointly owned by the two parties. Just prior to writing this review we signed a licence agreement with Thames Water and Qconnectis can now market Leakfrog<sup>®</sup> to other UK and overseas water companies.

### New products

Last year we restructured our technical resources to focus on production, cost reduction and field support. We have continued to do this in 2007, which necessitated a small increase in our R&D investment to facilitate the Thames Water/Leakfrog<sup>®</sup> opportunity. By subcontracting manufacture of this highly innovative product to an established facility in the Far East, we have been able to produce Leakfrog<sup>®</sup> units to high quality standards and very cost-effectively.

### Developing new sales channels

Our focus remains very much on boosting sales and product roll-outs to attain profitability. Leakfrog<sup>®</sup> is set to add significantly to our overall sales, combined with the growing sales of Qconnectis Network products. Having a more effective sales resource, be it internal or external, is one way to achieve this, and we continue to seek additional channels to market. Recently we have increased our efforts to establish strong channel partnerships in our industry and identify resellers with products and services complementary to the Qconnectis offering.

## Qconnectis PLC

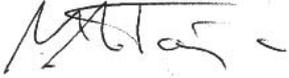
### Chief Executive's review

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#### Outlook

The benefits of our technology and services are increasingly being recognised. Pressure on the environment, increasing energy prices and water shortages are leading to more reasons to adopt our technologies. Looking ahead, Government moves to encourage the introduction of smart metering for energy such as seen in the Energy Review earlier in the year, and compulsory water metering, should be extremely beneficial to our business environment.

The underlying business has continued its strong year-on-year growth. With Leakfrog<sup>®</sup>, we have now added a new product with immense potential that represents a breakthrough for the water industry as a whole. I should like to thank our staff for their great efforts over the past year. Qconnectis enters its new financial year with significant momentum and we remain optimistic about the continued growth of the company.



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Michael A Tapia  
**Chief Executive**

Date: 19 December 2007

# Qconnectis PLC

## Directors' report

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The directors present their report and the audited financial statements of Qconnectis PLC, "the company", and its subsidiaries, together referred to as "the group", for the year ended 30 June 2007.

### Principal activity

The principal activity of the company and the group is that of the research, development and supply of an integrated solution for remote data communications to established businesses, such as energy and water utilities.

### Business review

A review of the business and future prospects is covered in the chairman's statement on page 8 and the Chief Executive's review on pages 9 to 10 of this report.

### Results and dividends

The group's loss for the year after taxation was £861,129 (2006 – £806,946). The directors are unable to recommend the payment of a dividend for the year.

### Corporate governance

The directors' report on corporate governance is set out on pages 13 to 14 of this report.

### Annual general meeting

Notice of an Annual General Meeting of Shareholders is set out on pages 36 to 37 of this report.

### The directors and their interests

The directors who served during the year and the changes since then are as follows:

<b>Name</b>	<b>Position</b>
R M Taylor	Non-executive Chairman
M A Tapia	Chief Executive Officer
G A Chant (Appointed 17 May 2007)	Non-executive director
P C A W Albuquerque (Resigned 17 May 2007)	Non-executive director

The directors who held office at the end of the financial year had the following interests in the Ordinary shares of the company, including shareholdings held by connected persons and options held over the Ordinary shares of the company at 30 June 2007:

	<b>As at 30 June 2007</b>		<b>As at 30 June 2006</b>	
	<b>Beneficial interest</b>	<b>Share options</b>	<b>Beneficial interest</b>	<b>Share options</b>
R M Taylor	1,450,403	3,667,333	1,450,403	3,333,333
M A Tapia	22,144,470	8,944,444	20,528,776	4,444,444
G A Chant	1,115,694	-	1,115,694	-

### Significant shareholdings

On 17 December 2007, the company had been notified, in accordance with section 198 to 208 of the Companies Act 1985, of the following interests in the ordinary share capital of the company:

	<b>Number of ordinary shares</b>	<b>Percentage holding</b>
Pershing Keen Nominees Limited	26,731,069	12.23%
M A Tapia	22,144,470	10.13%
TD Waterhouse Nominees (Europe)	13,509,348	6.18%
Barclayshare Nominees Limited	10,840,962	4.96%
L R Nominees Limited	9,564,153	4.38%
Alasia Trading, Incorporated	7,147,138	3.27%

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# Qconnectis PLC

## Directors' report

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### Directors' and officers' liability

Directors' and officers' liability insurance is in place.

### Political and charitable contributions

The company made no such contributions in the year.

### Policy on payment of suppliers

The group's current policy concerning the payment of trade creditors is to:

- ☛ settle the terms of payment with suppliers when agreeing the terms of each transaction;
- ☛ ensure that suppliers are made aware of the terms of payment by inclusion of the relevant terms in contracts; and
- ☛ pay in accordance with the group's contractual and other legal obligations.

The number of days trade creditors of the company at the balance sheet date was 91 (2006 - 72 days).

This is based on trade creditors at the year end and total purchases for the year.

### Statement of directors' responsibilities

The directors are responsible for preparing the annual report and the financial statements in accordance with applicable law and United Kingdom Generally Accepted Accounting Practice.

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- ☛ select suitable accounting policies and then apply them consistently;
- ☛ make judgements and estimates that are reasonable and prudent; and
- ☛ prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### Disclosure of information to auditors

In the case of each of the persons who are directors of the company at the date when this report was approved:

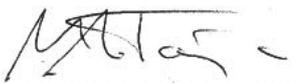
- ☛ so far as the director is aware, there is no relevant audit information of which the company's auditors are unaware; and
- ☛ the director has taken all steps that he ought to have taken as a director to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

This confirmation is given and should be interpreted in accordance with the provisions of section 234ZA of the Companies Act 1985.

### Auditors

A resolution to reappoint Mazars LLP as auditors, and to authorise the directors to determine their remuneration, will be proposed at the Annual General Meeting.

On behalf of the board,



M A Tapia

**Director**

Date: 19 December 2007

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# Qconnectis PLC

## Corporate governance

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### Statement on corporate governance compliance

The Board supports the principles of good governance set out in the Combined Code. Companies which have securities traded on AIM are not required to comply with the New Combined Code. However, Qconnectis PLC is committed to high standards of corporate governance and has adopted procedures to institute good governance insofar as it is practical and appropriate for a company of its size.

### Board

The company is run by the Board of Directors, which comprises one executive and two non-executive directors. As the business grows and becomes more complex it is anticipated that the Board will be added to.

The Board meets regularly and is responsible for the group's corporate strategy, monitoring financial performance, approval of capital expenditure, treasury and risk management policies. Board papers are sent out to all directors in advance of each Board meeting including management accounts and accompanying reports from those responsible. Non-executive directors are able to contact the executive director at any time for further information.

### Board committees

The Board has established an Audit Committee and a Remuneration Committee with delegated duties and responsibilities.

(a) Audit committee

R M Taylor, non-executive Chairman, is Chairman of the Audit Committee of which G A Chant, non-executive Director, is also a member. The Audit Committee is responsible for ensuring that the financial performance, position and prospects for the company are properly monitored, controlled and reported on and for meeting the auditors and reviewing their reports relating to accounts and internal controls.

(b) Remuneration committee

The Remuneration Committee comprises R M Taylor, non-executive Chairman, and G A Chant, non-executive Director. It is responsible for reviewing performance of the executive director and determining the remuneration and basis of service agreement with due regard for the Combined Code. The Remuneration Committee also determines the payment of any bonuses to executive Director and the grant of options.

The company has adopted and operates a share dealing code for directors and senior employees on the same terms as the Model Code appended to the Listing Rules of the UKLA.

# Qconnectis PLC

## Corporate governance

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### Internal control

The Board is responsible for the group's system of internal control and for reviewing its effectiveness. Such a system is designed to manage rather than eliminate risk of failure to achieve the business objectives, and can only provide reasonable and not absolute assurance against material misstatement or loss.

The system of internal financial control comprises those controls established to provide reasonable assurance of:

- 👉 The safeguarding of assets against unauthorised use or disposal.
- 👉 The maintenance of proper accounting records and the reliability of financial information used within the business and for publication.

The key procedures of internal financial control of the group are as follows:

- 👉 The Board reviews and approves budgets and monitors performance against those budgets on a monthly basis. Variances are fully investigated.
- 👉 The group has clearly defined reporting and authorisation procedures relating to the key financial areas.

### Relations with shareholders

The company is available to hold meetings with its shareholders to discuss objectives and to keep them updated on the company's strategy, Board membership and management.

### Going concern

The directors, having made appropriate enquiries, as described in note 1 to the accounts, have reasonable expectations that the group has adequate resources to continue in operational existence for the foreseeable future. For this reason, they continue to adopt the going concern basis in preparing the financial statements.

# Qconnectis PLC

## Report of the independent auditors to the members for the year to 30 June 2007

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We have audited the financial statements of Qconnectis PLC and subsidiary undertakings for the year ended 30 June 2007 which comprise the group consolidated profit and loss account, the group consolidated balance sheet, the parent company balance sheet, the group consolidated cash flow statement and related notes. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### **Respective responsibilities of directors and auditors**

As described in the Statement of Directors' Responsibilities the company's directors are responsible for the preparation of financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view, whether the financial statements are properly prepared in accordance with the Companies Act 1985 and whether the information given in the Directors' Report is consistent with the financial statements. We also report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatement within it.

We read other information contained in the Annual Report, and consider whether it is consistent with the audited financial statements. This other information comprises only the Chairman's Statement and the Chief Executive's review. We consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements. Our responsibilities do not extend to any other information.

### **Basis of audit opinion**

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

## **Qconnectis PLC**

### **Report of the independent auditors to the members for the year to 30 June 2007**

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#### **Opinion**

In our opinion:

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice of the state of company's and the group's affairs as at 30 June 2007 and of the group's loss for the year then ended;
- the financial statements have been properly prepared in accordance with the Companies Act 1985; and
- the information given in the Directors' Report is consistent with the financial statements.

#### **Going concern**

Without qualifying our opinion, we draw attention to Note 1 in the financial statements concerning the uncertainty as to the realisation of the forecasts. In view of this uncertainty we consider that it should be drawn to your attention but our opinion is not qualified in this respect.

#### **Mazars LLP**

Chartered Accountants  
and Registered Auditors  
Clifton Down House  
Beaufort Buildings  
Clifton  
Bristol  
BS8 4AN

Date: 19 December 2007

## Qconnectis PLC

### Consolidated profit and loss account for the year to 30 June 2007

	Notes	Year to 30 June 2007 £	Year to 30 June 2006 £
<b>Turnover</b>	<b>2</b>	<b>304,776</b>	<b>109,425</b>
Cost of sales		(110,985)	(77,553)
<b>Gross profit</b>		<b>193,791</b>	<b>31,872</b>
Operating expenses		(1,106,587)	(920,742)
Other operating income		49,313	75,952
<b>Operating loss</b>	<b>5</b>	<b>(863,483)</b>	<b>(812,918)</b>
Interest receivable and similar income		7,354	12,445
Interest payable and similar charges	6	(5,000)	(6,473)
<b>Loss on ordinary activities before taxation</b>		<b>(861,129)</b>	<b>(806,946)</b>
Tax on loss on ordinary activities	7	-	-
<b>Loss on ordinary activities after taxation</b>	<b>19</b>	<b>(861,129)</b>	<b>(806,946)</b>
Loss per share	8	(0.40 pence)	(0.51 pence)

All of the activities of the company are classed as continuing.

The company has no recognised gains or losses other than the results for the year as set out above.

The accompanying notes on pages 21 to 35 are an integral part of these financial statements.

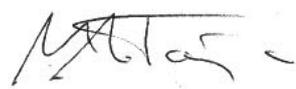
# Qconnectis PLC

## Consolidated balance sheet as at 30 June 2007

	Notes	30 June 2007 £	30 June 2006 £
<b>Fixed assets</b>			
Goodwill	9	3,313,995	3,523,852
Tangible assets	10	8,683	5,916
		<b>3,322,678</b>	<b>3,529,768</b>
<b>Current assets</b>			
Stock	12	11,906	19,209
Debtors	13	94,785	99,331
Cash at bank and in hand		44,046	10,410
		<b>150,737</b>	<b>128,950</b>
<b>Creditors:</b> amounts falling due within one year	14	(356,294)	(256,468)
<b>Net current liabilities</b>		<b>(205,557)</b>	<b>(127,518)</b>
<b>Total assets less current liabilities</b>		<b>3,117,121</b>	<b>3,402,250</b>
<b>Creditors:</b> amounts falling due after more than one year	15	(6,000)	(42,000)
<b>Net assets</b>		<b>3,111,121</b>	<b>3,360,250</b>
<b>Capital and reserves</b>			
Share capital	18	10,270,588	9,658,588
Share premium	19	1,675,050	1,675,050
Profit and loss account	19	(8,834,517)	(7,973,388)
<b>Equity shareholders' funds</b>	<b>20</b>	<b>3,111,121</b>	<b>3,360,250</b>

These financial statements were approved and authorised for issue by the board of directors on

19 December 2007 and were signed on its behalf by:



M A Tapia  
Director

The accompanying notes on pages 21 to 35 are an integral part of these financial statements.

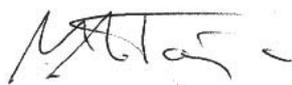
# Qconnectis PLC

## Company balance sheet as at 30 June 2007

	Notes	30 June 2007 £	30 June 2006 £
<b>Fixed assets</b>			
Investments	11	3,962,500	3,962,500
		<b>3,962,500</b>	<b>3,962,500</b>
<b>Current assets</b>			
Debtors	13	3,965,174	3,511,599
Cash at bank and in hand		19,819	8,448
		<b>3,984,993</b>	<b>3,520,047</b>
<b>Creditors:</b> amounts falling due within one year	14	(98,674)	(75,958)
<b>Net current assets</b>		<b>3,886,319</b>	<b>3,444,089</b>
<b>Total assets less current liabilities</b>		<b>7,848,819</b>	<b>7,406,589</b>
<b>Creditors:</b> amounts falling due after more than one year	15	-	-
<b>Net assets</b>		<b>7,848,819</b>	<b>7,406,589</b>
<b>Capital and reserves</b>			
Share capital	18	10,270,588	9,658,588
Share premium	19	1,675,050	1,675,050
Profit and loss account	19	(4,096,819)	(3,927,049)
<b>Equity shareholders' funds</b>	<b>20</b>	<b>7,848,819</b>	<b>7,406,589</b>

These financial statements were approved and authorised for issue by the board of directors on

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.....  
M A Tapia  
Director

The accompanying notes on pages 21 to 35 are an integral part of these financial statements.

## Qconnectis PLC

### Consolidated cash flow statement for the year to 30 June 2007

	Notes	30 June 2007 £	30 June 2006 £
<b>Net cash outflow from operating activities</b>	<b>21</b>	<b>(538,386)</b>	<b>(664,961)</b>
<b>Returns on investments and servicing of finance</b>			
Interest received		7,354	12,445
Interest paid		(5,000)	(6,473)
<b>Net cash in/(out) flow from returns on investments and servicing of finance</b>		<b>2,354</b>	<b>5,972</b>
Taxation		-	-
<b>Capital expenditure</b>			
Payments to acquire fixed assets		(6,332)	(4,937)
<b>Net cash outflow from capital expenditure</b>		<b>(6,332)</b>	<b>(4,937)</b>
<b>Net cash outflow before financing</b>		<b>(542,364)</b>	<b>(663,926)</b>
<b>Financing</b>			
Issue of share capital		612,000	-
Repayment of other long term loan		(36,000)	(36,000)
<b>Net cash inflow/(outflow) from financing</b>		<b>576,000</b>	<b>(36,000)</b>
<b>Increase/(Decrease) in cash in the period</b>	<b>22</b>	<b>33,636</b>	<b>(699,926)</b>

The accompanying notes on pages 21 to 35 are an integral part of these financial statements.

### 1. Accounting policies

The principal accounting policies which have been applied consistently in dealing with items which are considered material in relation to the company's financial statements are set out below.

#### a) Basis of preparation

These financial statements have been prepared under the historical cost convention in accordance with the provisions of the Companies Act 1985 and with applicable accounting standards.

#### b) Going concern

These financial statements have been prepared on the assumption that the company is a going concern. The validity of this assumption is dependent on the company's ability to generate sufficient cash flow from revenues or additional borrowing or equity financing to enable it to meet its debts as they fall due for the foreseeable future. When assessing the foreseeable future the directors have considered a period of twelve months from the date of approval of the financial statements.

Should the going concern assumption not be valid then adjustments would have to be made to reduce the balance sheet values of assets to their recoverable amounts, to provide for any further liabilities which might then arise and to reclassify fixed assets and long-term liabilities as current assets and liabilities.

#### c) Consolidation

The consolidated profit and loss account and balance sheet include the financial statements of the company and its subsidiary undertakings made up to 30 June 2007. The results of subsidiaries sold or acquired are included in the profit and loss account up to, or from the date control passes. Intra-group sales and profits are eliminated fully on consolidation.

#### d) Goodwill

Goodwill may arise on acquisition of subsidiary undertakings. Goodwill represents the excess of costs over fair value of group assets acquired. In accordance with Financial Reporting Standard 10 such goodwill is capitalised as an intangible asset and amortised by equal instalments against profits over expected life. The expected life is normally 20 years. Where the directors consider that goodwill is impaired an appropriate provision will be made for such impairment.

#### e) Fixed assets

The cost of tangible fixed assets is their purchase cost together with any incidental costs of acquisition. Depreciation is provided so as to recognise the cost of the asset, less any residual value, on a straight line basis over the expected useful economic life of that asset as follows:

- Development tools and equipment 4 years
- Computer equipment 4 years
- Fixtures, fittings and equipment 5 years

The investment in shares in subsidiary undertakings is stated at cost less provision for any impairment in value.

#### f) Stock

Stock is stated at the lower of cost or net realisable value.

### 1. Accounting policies (continued)

#### g) Revenue recognition

The company recognises revenue at the date that the customer's order is shipped.

#### h) Turnover

Turnover represents amounts receivable in the normal course of business, net of trade discounts and exclusive of value-added tax and other sales related taxes. Turnover is recognised in the period to which it relates based on invoiced amounts with accrued income and adjusted for amounts relating to future periods invoiced in advance.

#### i) Research and development

Research expenditure is charged to the profit and loss account in the year in which it is incurred. Development expenditure is expensed in the same way unless the director is satisfied as to the technical, commercial and financial viability of individual projects. In this situation, the expenditure is deferred and amortised over the period during which the company is expected to benefit.

#### j) Leased assets

Rentals paid under operating lease agreements are charged to the profit and loss account over the lease term.

#### k) Foreign currency translation

Transactions denominated in foreign currencies are translated at the exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated at the rates of exchange ruling at the balance sheet date or at contracted rates. Gains and losses arising on translation are included in the profit and loss account.

#### l) Taxation

Deferred taxation is provided on the liability method to take account of timing differences between the treatment of certain items for accounts purposes and their treatment for tax purposes. The company does not discount deferred tax assets and liabilities.

#### m) Pensions

Contributions to individuals' defined contribution pension schemes are charged to the profit and loss account in the period in which they become payable.

**2. Turnover**

The turnover of the group is attributable to continuing activity for a single inter-related class of business for the provision of products and associated services.

Analysis by geographic market:

	<b>Year to 30 June 2007 £</b>	<b>Year to 30 June 2006 £</b>
United Kingdom	299,875	93,120
Rest of world	4,901	16,305
	<b>304,776</b>	<b>109,425</b>

**3. Employees**

	<b>Year to 30 June 2007 £</b>	<b>Year to 30 June 2006 £</b>
<b>Staff costs comprise:</b>		
Wages and salaries	261,884	239,525
Social security costs	25,291	33,046
Other pension costs	4,110	-
	<b>291,285</b>	<b>272,571</b>

The average number of persons including executive directors, employed by the group during the year was:

	<b>Year to 30 June 2007</b>	<b>Year to 30 June 2006</b>
Management	3.6	3
Staff	5.3	4
	<b>8.9</b>	<b>7</b>

# Qonnectis PLC

## Notes to the financial statements for the year to 30 June 2007

### 4. Directors

	Year to 30 June 2007 £	Year to 30 June 2006 £
Aggregate emoluments	135,003	109,407

A provision of £4,110 (2006 - £5,480) has been made in respect of directors' personal pension schemes. There are no directors (2006 - none) to whom retirement benefits are accruing in respect of qualifying services in respect of money purchase schemes of the company.

#### Directors' share options

Share options held by directors were as follows:

	As at 30 June 2007	Exercise price	Granted	Earliest exercise date	Expiry date
<b>Ordinary</b>					
R M Taylor	3,333,333	2.25 pence	18 Feb 2005	24 Feb 2006	24 Feb 2015
	74,000	1.5 pence	20 Jul 2006	25 Jul 2007	31 Jul 2009
	110,000	2.5 pence	20 Jul 2006	25 Jul 2007	31 Jul 2009
	150,000	4 pence	20 Jul 2006	25 Jul 2007	31 Jul 2009
M A Tapia	4,444,444	2.25 pence	18 Feb 2005	24 Feb 2006	24 Feb 2015
	1,000,000	1.5 pence	20 Jul 2006	25 Jul 2007	31 Jul 2009
	1,500,000	2.5 pence	20 Jul 2006	25 Jul 2007	31 Jul 2009
	2,000,000	4 pence	20 Jul 2006	25 Jul 2007	31 Jul 2009

The market price of the ordinary shares at 30 June 2007 was 0.625 pence and the range during the year was 0.438 pence to 2 pence. No options were exercised by the directors during the year.

### 5. Operating loss

Operating loss is stated after charging/(crediting):

	Year to 30 June 2007 £	Year to 30 June 2006 £
Auditors remuneration:		
• Audit services	13,000	13,000
• Non-audit services	6,000	9,585
Research and development – current year	49,060	26,822
Depreciation of tangible fixed assets – owned	3,565	2,535
Amortisation of goodwill	209,857	209,857
Operating lease rentals:		
• Premises	22,891	19,950
• Other assets	7,965	19,584
Staff costs	291,285	272,571

The audit fee for the company was £4,000 (2006 - £4,000).

**6. Interest payable and similar charges**

	Year to 30 June 2007 £	Year to 30 June 2006 £
Interest payable on bank loans and overdrafts	5,000	6,473
Other interest payable	-	-
	<b>5,000</b>	<b>6,473</b>

**7. Tax on loss on ordinary activities**

**a) Analysis of charge in the year**

	Year to 30 June 2007 £	Year to 30 June 2006 £
<b>Current tax</b>		
United Kingdom corporation tax		
• on the loss for the year	-	-
<b>Total current tax</b>	-	-

**b) Factors affecting current tax charge**

The tax assessed on the loss on ordinary activities for the year is lower than the applicable rate of corporation taxation in the United Kingdom of 20% (2006 - 10%). The differences are reconciled below.

	Year to 30 June 2007 £	Year to 30 June 2006 £
<b>Loss on ordinary activities before taxation</b>	(861,129)	(806,946)
Loss on ordinary activities before taxation by rate of taxation of 20% (2006 - 10%)	(172,226)	(80,695)
Effects of:		
• Expenses not deductible for tax purposes	(3,164)	3,871
• Amortisation of goodwill	41,971	20,985
• Decelerated/(Accelerated) capital allowances	(198)	(161)
• Tax losses created / (utilised)	141,333	63,595
• Other timing differences	(7,716)	(7,595)
<b>Total current tax (note 7 a)</b>	-	-

A deferred tax asset has not been recognised in respect of timing differences relating to carried forward tax losses as there is insufficient evidence that the asset will be recovered.

## Qconnectis PLC

### Notes to the financial statements for the year to 30 June 2007

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#### 8. Loss per share

	Year to 30 June 2007 £	Year to 30 June 2006 £
<b>Basic</b>		
Net loss for the year	(861,129)	(806,946)
Weighted average number of ordinary shares outstanding	213,508,023	157,408,023
<b>Loss per share</b>	<b>(0.40 pence)</b>	<b>(0.51 pence)</b>

FRS 14 requires presentation of diluted loss per share when a company could be called upon to issue shares that would decrease net profit or increase net loss per share. For this company the issue of shares would decrease the net loss per share and, therefore, it does not meet the requirements of FRS 14. Accordingly no diluted EPS has been presented.

#### 9. Goodwill

	As at 30 June 2007 £	As at 30 June 2006 £
<b>Cost</b>		
Brought forward	7,487,001	7,487,001
Carried forward	7,487,001	7,487,001
<b>Accumulated amortisation</b>		
Brought forward	(3,963,149)	(3,753,292)
Charge for the year	(209,857)	(209,857)
Carried forward	4,173,006	(3,963,149)
<b>Net book amount</b>		
At beginning of year	3,523,852	3,733,709
At end of year	3,313,995	3,523,852

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**10. Tangible fixed assets**

Group	Computer equipment £	Fixtures, fittings and equipment £	Development tools and equipment £	Total £
<b>Cost</b>				
At 1 July 2006	100,652	1,702	14,981	117,335
Additions	2,481	3,139	712	6,332
At 30 June 2007	103,133	4,841	15,693	123,667
<b>Accumulated depreciation</b>				
At 1 July 2006	(96,200)	(1,379)	(13,840)	(111,419)
Charge for the year	(2,660)	(562)	(343)	(3,565)
At 30 June 2007	(98,860)	(1,941)	(14,183)	(114,984)
<b>Net book amount</b>				
At 30 June 2006	4,452	323	1,141	5,916
At 30 June 2007	4,273	2,900	1,510	8,683

# Qconnectis PLC

Notes to the financial statements for the year to 30 June 2007

## 11. Fixed asset investments

Company	Subsidiary undertakings £
<b>Unlisted Cost</b>	
At 1 July 2006	3,962,500
At 30 June 2007	3,962,500

The principal subsidiary undertakings of the company during the year were:

Name	Nature of business	Proportion of voting rights and ordinary share capital held	Aggregate capital and reserves £	Profit/(Loss) for the year before taxation £
MyUtility Limited	Business to business internet services	100%	(1,675,249)	(63)
Qconnectis Group Limited	Intermediate holding company	100%	870,212	-
Qconnectis Networks Limited	Remote data communications	100%	(3,284,056)	(472,524)
Qconnectis Technologies Limited	Dormant	100%	100	-

All subsidiary companies are incorporated in England and Wales.

## Qconnectis PLC

### Notes to the financial statements for the year to 30 June 2007

#### 12. Stocks

	Group		Company	
	As at 30 June 2007 £	As at 30 June 2006 £	As at 30 June 2007 £	As at 30 June 2006 £
Components	11,906	19,209	-	-

#### 13. Debtors

	Group		Company	
	As at 30 June 2007 £	As at 30 June 2006 £	As at 30 June 2007 £	As at 30 June 2006 £
Called-up share capital not paid	-	110	-	-
Trade debtors	52,385	8,719	-	-
VAT recoverable	7,191	23,411	-	7,215
R&D Tax credit recoverable	-	46,167	-	-
Prepayments and accrued income	35,209	20,924	14,152	14,133
Amounts due from group undertakings	-	-	3,951,022	3,490,251
	<b>94,785</b>	<b>99,331</b>	<b>3,965,174</b>	<b>3,511,599</b>

## Qconnectis PLC

Notes to the financial statements for the year to 30 June 2007

### 14. Creditors: amounts falling due within one year

	Group		Company	
	As at 30 June 2007 £	As at 30 June 2006 £	As at 30 June 2007 £	As at 30 June 2006 £
Bank loans and overdrafts (see note 16)	36,000	36,000	-	1,711
Trade creditors	196,126	124,679	80,657	48,202
Accruals and deferred income	106,217	66,094	18,017	26,045
Other creditors	554	6,803	-	-
Other taxation and social security	3,284	13,829	-	-
Directors' current accounts	14,113	9,063	-	-
Amounts due to group undertakings	-	-	-	-
	<b>356,294</b>	<b>256,468</b>	<b>98,674</b>	<b>75,958</b>

Directors current accounts comprise R M Taylor £7,280 (2006 - £7,280), G A Chant £6,800 (2006 - nil) and M A Tapia £33 (2006 - £1,783)

### 15. Creditors: amounts falling due after one year

	Group		Company	
	As at 30 June 2007 £	As at 30 June 2006 £	As at 30 June 2007 £	As at 30 June 2006 £
Bank loans (see note 16)	6,000	42,000	-	-

**16. Loans and other borrowings**

	<b>Group</b>		<b>Company</b>	
	<b>As at</b>	<b>As at</b>	<b>As at</b>	<b>As at</b>
	<b>30 June</b>	<b>30 June</b>	<b>30 June</b>	<b>30 June</b>
	<b>2007</b>	<b>2006</b>	<b>2007</b>	<b>2006</b>
	<b>£</b>	<b>£</b>	<b>£</b>	<b>£</b>
Bank loans (secured)	42,000	78,000	-	-
<b>Maturity of debt, amounts falling due:</b>				
in one year or less, or on demand	36,000	36,000	-	-
in more than one year but not more than two years	6,000	36,000	-	-
in more than two years but not more than five years	-	6,000	-	-
in more than five years	-	-	-	-
	<b>42,000</b>	<b>78,000</b>	<b>-</b>	<b>-</b>

The bank loan is secured by fixed and floating charges over assets of the company (see note 26) and is guaranteed under the Small Firms Loan Guarantee Scheme. The balance is repayable in 14 monthly instalments of £3,000 together with interest charged at a variable rate of 2.5% above the bank's base rate.

**17. Financial instruments**

The group's financial instruments comprise shares in the company's subsidiaries, cash balances, bank loans, leasing commitments and various short-term debtors and creditors arising from the normal course of business.

The main purpose of these financial instruments is to raise finance for the group's operations.

The main risks arising from the group's financial instruments are interest rate risk and liquidity risk.

**Interest rate risk**

The group finances its operation through the proceeds of share issues and bank borrowings. The borrowings are at variable rates of interest. The group considers that the current low level of interest rates will be maintained over the period of the borrowings and therefore does not consider that any action to reduce interest rate risk is necessary.

The interest rate profile of the group's financial liabilities is shown in note 16.

**Liquidity risk**

The group policy is to borrow for terms consistent with repaying borrowings from its forecast cash inflows, including the proceeds of share issues.

The group has taken advantage of the exemptions contained in FRS 13 from disclosing information about its short-term debtors and creditors.

**Financial assets**

The group's financial assets comprise cash balances placed on the money market on call.

## Qconnectis PLC

### Notes to the financial statements for the year to 30 June 2007

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#### 18. Share capital

##### Equity

	As at 30 June 2007 £	As at 30 June 2006 £
<b>Authorised</b>		
421,899,200 (2006 - 221,899,200) ordinary shares of £0.01 each	4,218,992	2,218,992
696,500 ordinary 'B' shares of £1.00 each	696,500	696,500
808,450,800 deferred shares of £0.01 each	8,084,508	8,084,508
	<b>11,000,000</b>	<b>11,000,000</b>
<b>Allotted and called up and fully paid</b>		
218,608,023 (2006 – 157,408,023) ordinary shares of £0.01 each	2,186,080	1,574,080
808,450,800 deferred shares of £0.01 each	8,084,508	8,084,508
<b>Total shares</b>	<b>10,270,588</b>	<b>9,658,588</b>

During the year 61,200,000 ordinary shares of £0.01 each were issued at par value for cash to provide additional working capital.

On 25 January 2007 the authorised share capital of the company was increased by £2,000,000 by the creation of an additional 200,000,000 ordinary shares of 1p each ranking pari passu with the existing share capital of the company.

# Qconnectis PLC

## Notes to the financial statements for the year to 30 June 2007

### 19. Reserves

	Share premium £	Profit and loss account £	Total £
<b>Group</b>			
Balance as at 1 July 2006	1,675,050	(7,973,388)	(6,298,338)
Loss for the year	-	(861,129)	(861,129)
<b>Balance as at 30 June 2007</b>	<b>1,675,050</b>	<b>(8,834,517)</b>	<b>(7,159,467)</b>
<b>Company</b>			
Balance as at 1 July 2006	1,675,050	(3,927,049)	2,251,999
Loss for the year	-	(169,770)	(169,770)
<b>Balance as at 30 June 2007</b>	<b>1,675,050</b>	<b>(4,096,819)</b>	<b>2,421,769</b>

As permitted by Section 230 of the Companies Act 1985 a separate profit and loss account is not presented for the company. The company's loss for the year was £169,770 (2006 - £39,944).

### 20. Reconciliation of movement in shareholders' funds

	As at 30 June 2007 £	As at 30 June 2006 £
<b>Group</b>		
Loss for the year	(861,129)	(806,946)
Issue of new share capital	612,000	-
<b>Net increase/(decrease) in shareholders' funds</b>	<b>(249,129)</b>	<b>(806,946)</b>
Opening shareholders' funds	3,360,250	4,167,196
<b>Closing shareholders' funds</b>	<b>3,111,121</b>	<b>3,360,250</b>
<b>Company</b>		
Loss for the year	(169,770)	(39,944)
Issue of new share capital	612,000	-
<b>Net increase/(decrease) in shareholders' funds</b>	<b>442,230</b>	<b>(39,944)</b>
Opening shareholders' funds	7,406,589	7,446,533
<b>Closing shareholders' funds</b>	<b>7,848,819</b>	<b>7,406,589</b>

**21. Reconciliation of operating loss to net cash outflow**

	As at 30 June 2007 £	As at 30 June 2006 £
<b>Operating loss</b>	<b>(863,483)</b>	<b>(812,918)</b>
Adjusted for:		
• Depreciation of fixed assets	3,565	2,535
• Amortisation of intangible assets	209,857	209,857
• Decrease/(Increase) in stock	7,303	(9,608)
• Decrease/(Increase) in debtors	4,546	(40,476)
• Increase/(Decrease) in creditors	99,826	(14,351)
<b>Net cash outflow from operating activities</b>	<b>(538,386)</b>	<b>(664,961)</b>

**22. Reconciliation of net cash flow to movement in net funds/(debt)**

	As at 30 June 2007 £	As at 30 June 2006 £
Increase/(Decrease) in cash in the period	33,636	(699,926)
Cash outflow from decrease in debt	36,000	36,000
<b>Movement in net debt in the period</b>	<b>69,636</b>	<b>(663,926)</b>
Net (debt)/funds at beginning of year	(67,590)	596,336
<b>Net funds/(debt) at end of year</b>	<b>2,046</b>	<b>(67,590)</b>

**23. Analysis of net funds/(debt)**

	As at 1 July 2006 £	Cashflow £	As at 30 June 2007 £
Cash	10,410	33,636	44,046
Bank overdraft	-	-	-
<b>Cash and cash equivalents</b>	<b>10,410</b>	<b>33,636</b>	<b>44,046</b>
Loan falling due within one year	(36,000)	-	(36,000)
Loan falling after one year	(42,000)	36,000	(6,000)
<b>Net (debt)/funds</b>	<b>(67,590)</b>	<b>69,636</b>	<b>2,046</b>

**24. Other financial commitments**

At the year end the company had annual commitments under non-cancellable operating leases as set out below:

	<b>Land and buildings As at 30 June 2007 £</b>	<b>Land and buildings As at 30 June 2006 £</b>	<b>Other As at 30 June 2007 £</b>	<b>Other As at 30 June 2006 £</b>
<b>Operating leases which expire:</b>				
within one year	-	1,650	-	2,816
between one and five years	23,086	-	5,784	-
after five years	-	-	-	-
	<b>23,086</b>	<b>1,650</b>	<b>5,784</b>	<b>2,816</b>

**25. Related party transactions**

During the year the group bought services from PA Associates (UK) Limited, a company in which Mr P C A W Albuquerque (a former non-executive director of Qconnectis PLC) is a director. The cost of these services in the year was £53,626 (2006 - £63,687). At the balance sheet date the amount due to PA Associates (UK) Limited was £16,045 (2006 - £14,406).

**26. Contingent liabilities**

The company had no contingent liabilities as at 30 June 2007.

HSBC Bank PLC has registered a mortgage creating fixed and floating charges over the company and all of its property and assets, present and future.

**27. Post balance sheet events**

On 28 August 2007 the company entered an agreement with Security Change Limited whereby the latter provided the company with a £250,000 secured convertible loan facility repayable by 31 January 2008. If not previously repaid, the loan may be converted at the request of the loan holders at a price based on the market value of the shares.

**28. Control**

The company is not under the control of any other party.

## Qconnectis PLC

### Notice of annual general meeting

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NOTICE IS HEREBY GIVEN that the Annual General Meeting of the above named company will be held at 170 Windmill Road West, Sunbury-on-Thames, Middlesex TW16 7HB on Tuesday 29 January 2008 at 2pm for the following purposes, namely:

#### Ordinary Business

1. To receive and adopt the annual report and financial statements for the year to 30 June 2007.
2. To re-elect as a director Guy Arthur Chant, being a director retiring in accordance with the Articles of Association.
3. To re-appoint Mazars LLP as auditors to the company to hold office from the conclusion of this meeting until the conclusion of the next general meeting at which accounts are laid before the company.
4. To authorise the Directors to determine the auditors' remuneration.

#### Special Business

5. To consider and if thought fit to pass the following resolution as an ordinary resolution:

"THAT for the purposes of Section 80 of the Companies Act 1985 ("the Act") (and so that expressions used in this resolution shall bear the same meaning as in the said section) the Directors be and they are hereby generally and unconditionally authorised to exercise all or any of the powers of the Company to allot relevant securities of the Company up to an aggregate nominal value of £2,032,910 in respect of ordinary shares of 1p to such persons at such times and on such terms as they think proper, such authority to expire (unless previously renewed, varied or revoked by the Company in General Meeting) at the conclusion of the next Annual General Meeting of the Company following the passing of this resolution or if sooner 15 months after the date of this resolution, save that the Company may prior to such expiry make any offer or agreement which would or might require relevant securities to be allotted after such expiry and the Directors may allot relevant securities pursuant to any such offer or agreement notwithstanding the expiry of the authority given by this resolution and so that all previous authorities of the Directors pursuant to Section 80 of the Act be and they are hereby revoked"

6. To consider and if thought fit to pass the following resolution as a Special Resolution:

"THAT the Directors be and they are hereby empowered pursuant to Section 95 of the Companies Act 1985 ("the Act") to allot equity securities (within the meaning of Section 94(2) of the Act) in the capital of the Company for cash pursuant to the authority conferred on them in accordance with Section 80 of the Act by resolution 5 as if Section 89(1) of the Act did not apply to such allotment provided that this power shall expire at the conclusion of the next Annual General Meeting of the Company following the passing of this resolution (or if sooner 15 months after the date of this resolution), save that the Company may prior to such expiry make an offer or agreement which would or might require equity securities to be allotted after such expiry and the Directors may allot equity securities pursuant to any such offer or agreement notwithstanding the expiry of the authority given by this resolution and so that all previous authorities of the Directors pursuant to Section 95 of the Act be and they are hereby revoked"

BY ORDER OF THE BOARD

R A MacDonald Watson  
85 Elsenham Street, London SW18 5NX  
19 December 2007

(Company Secretary)  
(Registered Office)

# Qconnectis PLC

## Notice of annual general meeting

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### Notes:

1. A member who is entitled to attend the meeting and vote is entitled to appoint a proxy or proxies to do so instead of him or on his behalf. A proxy need not be a member of the company. A form of proxy must be received by the company not less than 48 hours before the meeting (excluding weekends and bank holidays). A form of proxy is attached.
2. The Form of Proxy and power of attorney or other authority (if any) under which it is signed, or a notarially certified copy of such authority, must be deposited at Capita Registrars, The Registry, 34 Beckenham Road, Beckenham, Kent BR3 4TU by 2 pm on 27 January 2008.
3. In the case of joint holders, the signature of only one of the joint holders is required on the form of proxy but the vote of the first named on the register of members will be accepted to the exclusion of other joint holders.
4. In accordance with Regulation 41 of the Uncertificated Securities Regulations 2001, only those members entered on the company's register of members not later than 5pm on 27 January 2008 or, if the meeting is adjourned, shareholders entered on the company's register of members not later than 48 hours before the time fixed for the adjourned meeting shall be entitled to attend and vote at the meeting.

**Qconnectis PLC**

**Form of proxy for the Annual General Meeting to be held at 170 Windmill Road West, Sunbry-on-Thames, Middlesex TW16 7HB AT 2PM ON 29 JANUARY 2008**

I/We .....

of .....

being members of Qconnectis PLC

HEREBY APPOINT

- either 1. The Chairman of the meeting  
 or failing him 2. ....  
 of .....

as my/our proxy to vote in my/our name(s) and on my/our behalf at the Annual General Meeting of the company to be held on 29 January 2008 and at any adjournment of the same.

I DIRECT AND REQUIRE that my proxy votes as follows in relation to the resolutions set out in the notice of the meeting:

RESOLUTIONS	FOR	AGAINST	VOTE WITHHELD
1. To receive and adopt the accounts			
2. To re-elect G A Chant as director			
3. To re-appoint the auditors			
4. To authorise the auditors remuneration			
5. To authorise the directors to allot certain unissued shares			
6. To authorise the directors to make non pre-emptive share allotments			

**NOTE:** Unless otherwise instructed a proxy may use his own discretion whether to vote or to abstain from voting. Also, unless otherwise instructed, a proxy who does vote may do so as he thinks fit.

DATED .....

SIGNED: .....

Print name: .....

Notes:

- To be valid this form of proxy must be completed and lodged with the company's Registrars, Capita Registrars, The Registry, 34 Beckenham Road, Beckenham, Kent BR3 4TU not less than 48 hours prior to the time fixed for the meeting or adjourned meeting.
- If not signed personally by the member the authority under which the proxy is executed by a person on behalf of the member (or a copy of such authority which is certified notarially or in some other way approved by the directors of the company) must also be lodged with the company not less than 48 hours prior to the meeting or adjourned meeting.
- A member which is a corporation must either execute this form under seal or under hand of an officer or other person authorised in writing in that behalf.
- In the case of joint holders the signature of any one holder will be sufficient but the names of all joint holders should be stated.



**Qonnectis plc**

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